



Value Chain Facilitator: Oriental and greenhouse vegetables

Location: **Dominican Republic**

Department: **Programs**

Employment Type: **Local Employee**

Description

IESC – the International Executive Service Corps – is a U.S.-based nonprofit that seeks private enterprise solutions to problems of poverty in developing countries and around the world. By providing a mix of technical assistance and volunteer expert support, IESC works with emerging industries, financial institutions, and governments to stabilize economic environments, increase opportunity, and promote growth.

IESC is recruiting for one value chain facilitators to develop and implement program technical activities for a USDA Food for Progress program in the Dominican Republic (see submission guidelines).

The program will provide technical assistance to increase productivity and sales for domestic and export markets of high-value fruit and vegetable global value chains. The targeted value chains include greenhouse and oriental vegetables, avocado, cocoa, and pineapple. Technical assistance and trainings will be provided to various market actors from producers at farm gate to the packinghouses and exporters. Technical assistance and trainings will include improved production practices, technology, cold chain, farm management as well as improved adherence to international standards, including HACCP, sanitary and phyto-sanitary standards in food safety and quality control, Global GAP, and various marking and labeling requirements. This local position is a full-time (40 hours per week) based in Santo Domingo, Dominican Republic program office with travel required throughout the country.

Duties and Responsibilities

- To identify, develop and implements supply-side program interventions related to high-value horticulture that address critical market requirements, especially in the areas of food safety and quality;
- To identify, develop and implements supply-side program interventions related to high-value horticulture that address critical improvements in the cold chain management of fresh products.
- With the Global Cold Chain Alliance, develop and follow up initiatives helping the agribusiness to improve practices and infrastructures for cold chain managements.
- Channel internal procedures in order to facilitate the implementation of demonstrations farms of Integrated Pests Management.
- To identify and develop grants initiatives, according to the objectives of the project.
- Generate draft reports related to program progress or technical areas of oversight, including scopes of work for consultants and volunteers as needed;
- Present program objectives, activities, and results to a variety of audiences, including client, stakeholders, and beneficiaries;
- Develop scopes of work and manages international and domestic consultants and volunteers to deliver outputs;
- Establish, maintain, and nurture collaborative relationship with beneficiaries, including identifying challenges, mutual solutions, and actions that are accurately tracked and attributed to the efforts;
- With the Chief of Party and Deputy Chief of Party, maintains good relationships with public and private stakeholders, which includes: Exporters, growers, associations and clusters, Ministry of Agriculture, National Council of Competitiveness (CNC), Exports and Investments Center (CEI-RD), Dominican Association of Exporters (ADOEXPO), Dominican Association of Oriental Vegetables Exporters (ADEXVO), ISA University, among others.
- Serve as acting-deputy chief of party as designated.

Qualifications

- Bachelor in International business or Agriculture Science, with emphasis in horticulture or agribusiness, or related field; M.S. in related field is preferred;
- Work experience in related field for at least 5 years;



- Work experience in program activity analysis, design, and implementation resulting in successful increased production and sales;
- Ability to prioritize among multiple competing requests;
- Self-starter, detail-oriented, thorough and well organized;
- Well-developed interpersonal and cross-cultural communication skills to manage a local team as well as international consultants and volunteer expertise effectively;
- Good interpersonal relationship with diverse type of people;
- Excellent written and oral communication and presentation skills, including training development and delivery;
- Ability to travel domestically and internationally;
- Fluency in English and Spanish required;
- Experience with USDA, USAID, or other donor programs preferred.

Submissions

One (1) position is currently available:

1) Horticulture value chain facilitator, focus on greenhouse and oriental vegetables;

IESC is an Equal Opportunity Employer. Please note that this position is intended for a local national or a person with legal residency and work eligibility in the Dominican Republic. Please apply by sending a CV, which may be provided in Spanish, and a letter of interest, in English, to recursoshumanos@iesc.org